



Multifamily Initiative Incentives

Limited Time Increased Incentives for Project Completed by 11/15/20

	Market Rate	Income Eligible	PROJECT QUALIFICATION
Comprehensive	Up to 75% of	Up to 100% of	 Comprehensive project must have two or more measures from different end uses (ie. lighting, heating, cooling, appliances, DHW). All measures within a Letter of Agreement must be installed before comprehensive incentive can be paid. No one end use can exceed 85% of the project's value based on annual savings Amount of incentives per project is predicated on the energy savings generated across measures.
Project Incentives	Project Cost	Project Cost	
Single End Use	Up to 60% of Measure Cost	Up to 95% of Measure Cost	Project must impact at least one End Use
Direct Install Dwelling	Up to 100% of	Up to 100% of	Measures include: air sealing, duct sealing, LED bulbs and DHW savings Contractor must meet all credentials as listed in the 2020 Multifamily Initiative Process Guide
Unit Measures	Installed Cost	Installed Cost	

Measure Name	Incentive	Qualification Criteria					
Direct Install Dwelling Unit Measures							
Air Sealing	\$90/man-hour 800 sq/ft or less not to exceed 1 hr 801 sq/ft and over not to exceed 2 hrs	No blower door testing required. Incentive based on number of man hours per unit of air sealing rounded up to the quarter hour increment. Open attics, basements, and crawlspaces will be reviewed on a case by case basis					
LED Light Bulbs	Current Home Energy Solutions Program Pricing	Only to replace incandescent or halogen. New bulb must be ENERGY STAR® certified					
DHW Savings (Faucet Aerators & Showerheads)	Current Home Energy Solutions Program Pricing	Low Flow and Hand Held Shower Head ≤ 2.0 GPM Dual Thread and Flip/Swivel Aerator ≤ 1.5 GPM					
Duct Sealing	Current Home Energy Solutions Program Pricing	Custom energy usage analysis required to verify savings and calibrate CFM					
Appliances							
Refrigerators	\$100	Existing refrigerators electric consumption must be ≥ 550 kWh. New Refrigerator must be Energy Star certified					
Clothes Washers	\$50	ENERGY STAR certified					
Dishwashers	\$25	ENERGY STAR certified					
Building Envelope							
Insulation (attic, basement, exterior walls)	\$1.25/kWh; \$11/CCF; \$39/gal - oil \$24/gal -prop	Only applies to building envelope barriers in conditioned spaces					
Windows & Sliding Glass Doors - Market Rate	\$0.80/kWh; \$7/CCF; \$26/gal - oil \$16/gal -prop	NFRC Rated U-factor of less than or equal to 0.20					
Windows & Sliding Glass Doors - Income Eligible	\$1.25/kWh; \$11/CCF; \$39/gal - oil \$24/gal -prop	NFRC Rated U-factor of less than or equal to 0.20					
Lighting & Lighting Controls							
Individual Dwelling Unit LED Hard Wired Fixtures	\$0.60/kWh	Fixtures must be DLC and/or ENERGY STAR certified. Lighting controls will be evaluated on a case by case basis.					
Common Areas and Exterior Lighting	\$0.60/kWh	Lamps and fixtures must be DLC and/or ENERGY STAR certified. NOTE: Type C retrofit LED full kits or type C lamps with external drivers are the only (tube) product options that qualify for this incentive					

- The Multifamily Initiative addresses existing multifamily properties with 5 units or more.
- Refer to the 2020 Multifamily Initiative Application for income guidelines.
- Incentive caps developed for common measures, custom measures will be considered.

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Multifamily Initiative Measure Incentive Caps

Measure Name	Incentive	Qualification Criteria				
HVAC						
Central/Common Area Air-Source Heat Pump	\$150/ton	<5.4 Tons and < 65,000 BTUs 15.0 SEER & 9.5 HSPF ≥ 5.4 to < 20.0 Tons and ≥ to <240 M BTUs 12.0 EER				
Central/Common Area Split System or Unitary AC	\$85/ton	<5.4 Tons and <65,000 BTUs 15.0 SEER ≥ 5.4 to < 11.25 Tons and ≥ 65 to < 135M BTUs 12.0 EER ≥ 11.25 to <2 0 Tons and ≥ 135 to < 240M BTUs 12.0 EER				
Central Boiler System - Market Rate	\$4.50/CCF	Condensing boilers must be ≥ 92% AFUE Non-Condensing boilers must be ≥ 85% AFUE				
Central Boiler System - Income Eligible	\$7/CCF	Condensing boilers must be ≥ 92% AFUE Non-Condensing boilers must be ≥ 85% AFUE				
Individual Dwelling Unit Ducted Air Source Heat Pump	\$500/ton up to 5 tons	ENERGY STAR and AHRI certified 18 SEER, 12.5 EER and 9 HSPF				
Individual Dwelling Unit Central AC	\$200/unit	ENERGY STAR and AHRI certified 16 SEER and 12.5 EER				
Individual Dwelling Unit Ductless Heat Pump - Single Zone	\$500/ton up to 5 tons	ENERGY STAR and AHRI certified 20 SEER, 12.5 EER and 10 HSPF				
Individual Dwelling Unit Ductless Heat Pump - Multi Zone	\$500/ton up to 5 tons	ENERGY STAR and AHRI certified 18 SEER, 12.5 EER and 9 HSPF				
Individual Dwelling Unit Gas Boiler	\$750/unit	ENERGY STAR ≥ 94% AFUE and AHRI rated with boiler reset control				
Individual Dwelling Unit Gas Furnace	\$650/unit	ENERGY STAR ≥ 95% AFUE and AHRI rated				
HVAC Controls						
Central VFD or ECM Circulator Pump (space heating, DHW, cooling)	\$0.60/kWh	Must specify method of control (i.e. temperature, pressure) If circulator pump, must document ECM technology				
Individual Dwelling Unit ECM Circulator Pump	\$35/unit	Fractional horsepower pumps from ≤ 0.20 HP. Pump must document ECM technology.				
Wi-Fi Thermostat	\$100/unit	ENERGY STAR Wi-Fi enabled smart thermostat				
Domestic Hot Water						
DHW Central Boiler or Indirect DHW off Central Boiler - Market Rate	\$4.50/CCF	Condensing boilers must be ≥ 92% AFUE Non-Condensing boilers must be ≥ 85 AFUE				
DHW Central Boiler or Indirect DHW off Central Boiler - Income Eligible	\$7/CCF	Condensing boilers must be ≥ 92% AFUE Non-Condensing boilers must be ≥ 85% AFUE				
Individual Condensing Storage or Tankless Water Heater	\$300/unit	Condensing Storage: ENERGY STAR with Thermal Efficiency ≥ 0.95 Tankless: ENERGY STAR with Uniform Energy Factor ≥ 0.92"				
Individual Heat Pump Water Heater	\$750/unit	Must be installed to one of the qualifying installation methods listed on document, "Guidelines for Integrated, Heat Pump Water Heaters in Multifamily Buildings." ENERGY STAR: UEF ≥ 3.0. with less than 55 gallons of storage capacity				

Energizect.com/your-home/solutions-list/Multifamily. The Multifamily Initiative is an open market program that does not have any contracted or authorized installation contractors, nor does it endorse, guarantee, represent, or assume liability for any work proposed or carried out by any installation contractor in multifamily properties. Incentive caps and qualification criteria are subject to change at any time. Availability of funding is not guaranteed and the Utilities are not responsible for any costs or damages incurred by the Participant if funding for this program is reduced or eliminated. Retainage may be applied to any project if final payment is contingent on delivery of performance results or information. Utilities shall have final determination of eligible incentives and energy savings. Any estimated incentives are not final unless a Letter of Agreement is signed by utilities management. A Letter of Agreement/Authorization detailing available incentives and energy savings for each proposed measure must be signed by Utilities Management to be eligible for incentives.

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