

EVERSOURCE

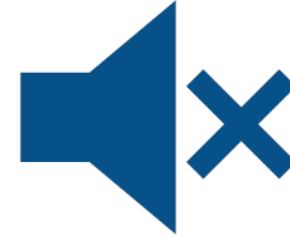


SBEA 2021 Kick-off

February 2, 2021

Meeting Agenda

- Introductions and Safety
- 2020 Performance
- 2021 Program Details
- Housekeeping
- More Q&A



Please remain muted



Please type your questions in the chat or raise a hand

Introductions

AVANGRID/UI

- Colleen Morrison
- Dennis O'Connor

Eversource

- Alex Sopelak
- Tom Martinez
- Allen Lungren
- Lauren DiSalvatore

Safety

- Please remain vigilant and take steps to reduce transmission including – washing your hands, using hand sanitizer, wearing a mask and following state quarantine guidelines
- Self-guided training remains available for refresher on the [EH&E Website](#) training is and is mandatory for new hires.

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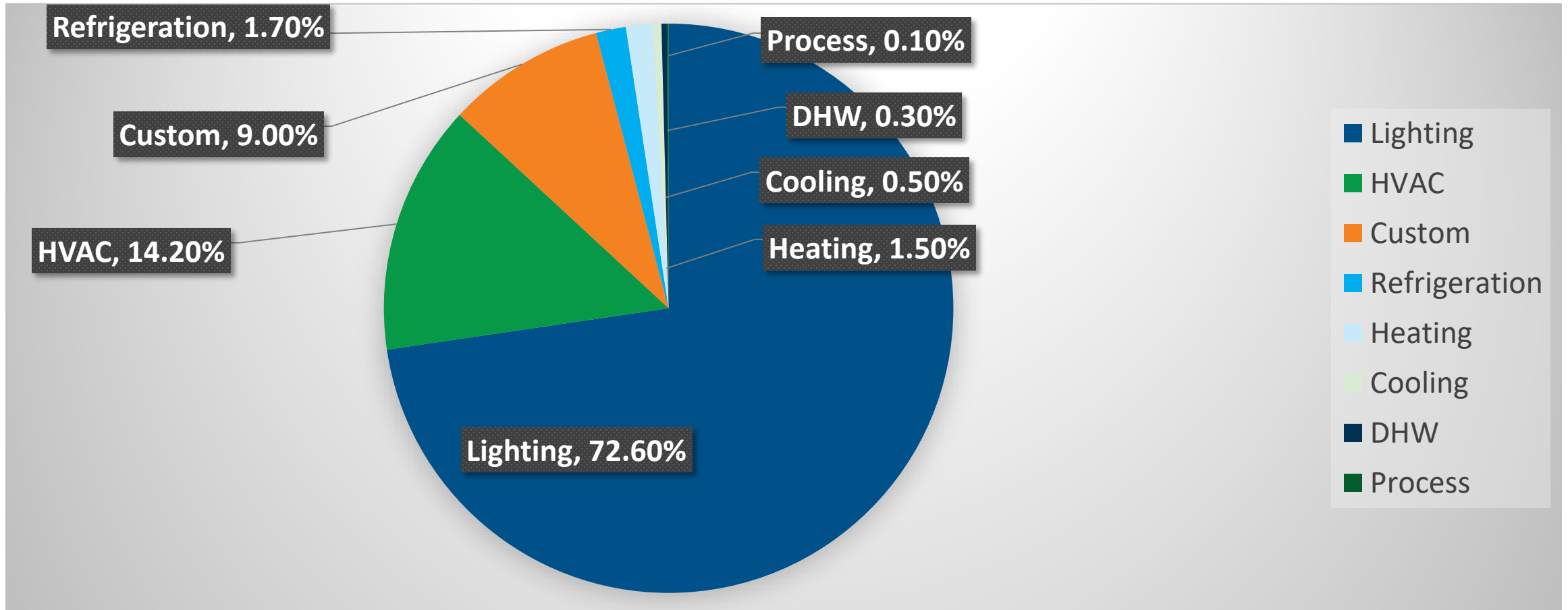
2020 Program Performance

UIL SBEA Performance

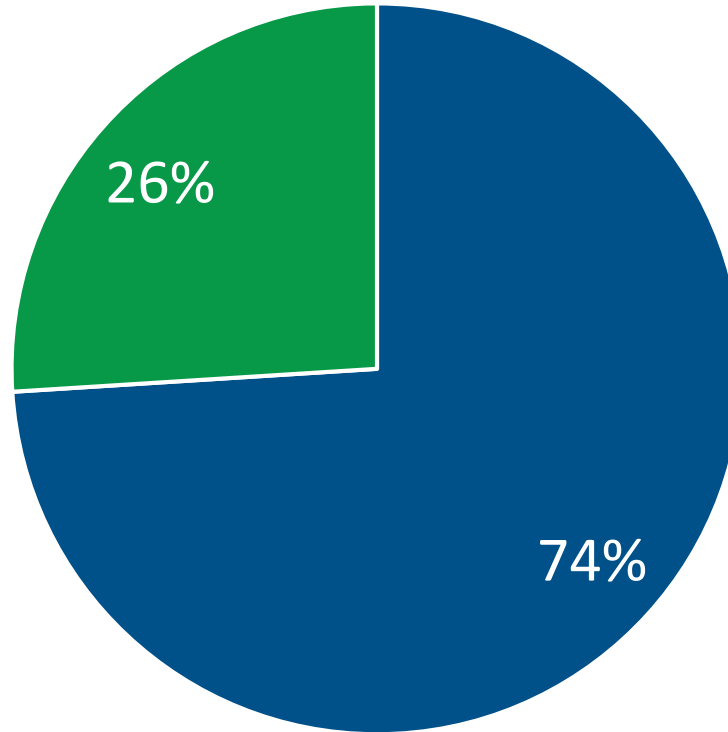
2020 Goals (In Net)	UI Electric (kWh)	CNG/SCG Gas (CCF)
Achieved Annual	3,135,393	29,093
Annual Goal	10,023,569	72,621
% Annual Goal Achieved	31%	40%
Achieved Lifetime	37,733,824	354,460
Lifetime Goal	125,417,798	910,562
% Lifetime Goal Achieved	30%	39%

2021 Goals (In Net)	kWh	CCF
Annual Goals	5,744,000	62,225
Lifetime Goals	64,583,000	783,112

UIL SBEA – End Uses by Paid



UIL SBEA – Comprehensiveness



- Non-Comprehensive Projects
- Comprehensive Projects

UIL SBEA – Distressed/Enhanced

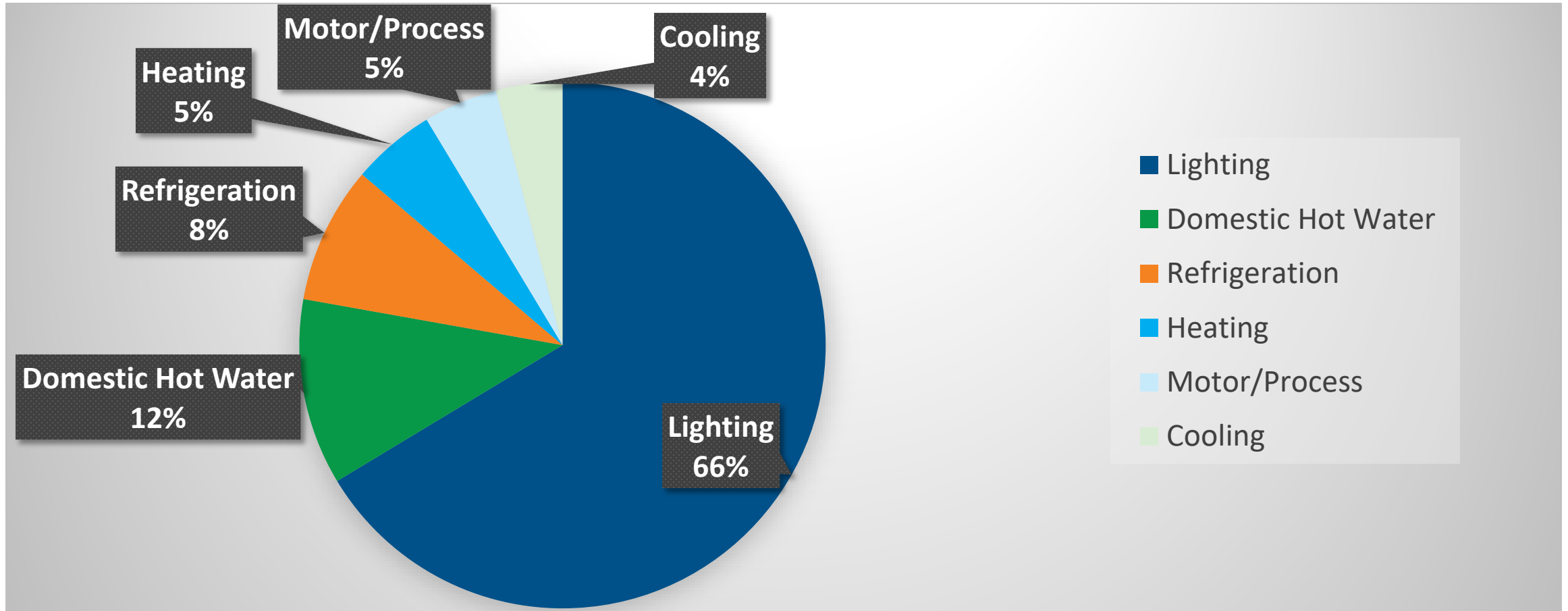
	Electric	Gas
Achieved Annual	100,518	342.5
Achieved Lifetime	1,258,653	4,386
Total Incentive Spend	\$99,987.06	\$616.23
Cost Effectiveness	\$0.99	\$1.80

Eversource SBEA Performance

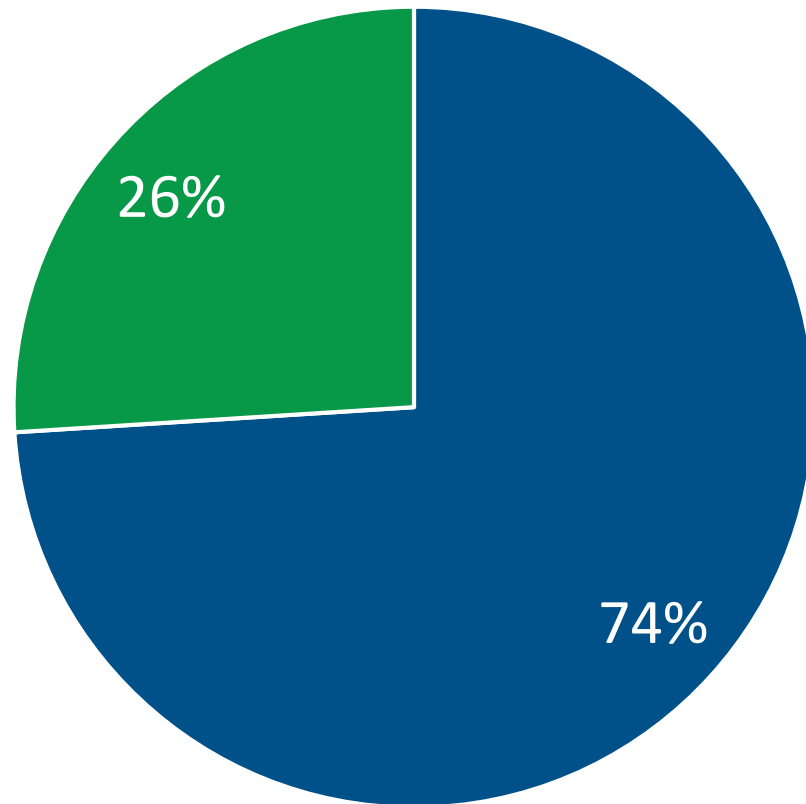
2020 Goals (In Net)	ES/CLP Electric (kWh)	ES/YGS Gas (CCF)
Achieved Annual	9,789,010	3,976
Annual Goal	41,584,586	123,534
% Annual Goal Achieved	23.54%	3.22%
Achieved Lifetime	114,577,331	46,480
Lifetime Goal	521,584,346	1,548,170
% Lifetime Goal Achieved	21.97%	3.00%

2021 Goals (In Net)	kWh	CCF
Annual Goals	31,315,418	94,904
Lifetime Goals	346,966,534	1,189,371

ES SBEA – End Uses



ES SBEA – Comprehensiveness



- Non-Comprehensive Projects
- Comprehensive Projects

ES SBEA – Distressed/Enhanced

	Presented*	Signed/Paid
Annual kWh Savings	6,201,522.21	2,431,261.10
Annual CCF Savings	8,741.50	6,582.00
Increased Incentive Spend	\$4,386,721.52	\$2,401,332.45
Measures	71% lighting only	70% lighting only
Cost Effectiveness	\$0.96	\$1.08
# of projects	268	137

*Includes signed and paid

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2021 Program

Continuation of Enhanced Offers

4/30/2021

All enhanced offers must be signed

6/30/2021

All enhanced offers must be installed

Changes to Comprehensive Incentives

- Standard Lighting - Can now qualify for multi-end use, but not total comprehensive unless you have 3 qualifying non-lighting end-uses!
- Comprehensive Enhancements
 - Combine projects over time - Subsequent projects at the same site in the same calendar year can be reviewed for comprehensives based on all the previous projects. Comprehensive incentive to be paid when closing out the non-lighting measures only!

02/01/2021

2021 Incentive Effective date – available for all new and un-signed projects

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Housekeeping

Housekeeping General Business

Communication

Project
Documents

Tracksys

Program RFP

Marketing

Studies

Team Changes

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Questions and Answers

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Thank you