

## Energy Efficiency Board Commercial & Industrial Committee Meeting

#### Tuesday February 8, 2022

1:00 - 3:30 PM

Meeting Materials in Box.com: https://app.box.com/s/w58sks7yc3hkd112tgc8vjorbqbuej91

**Meeting Recording** 

#### **Minutes**

#### Roll Call

<u>Board members:</u> Neil Beup, Kate Donatelli, Ron Araujo, Anne-Marie Knight, Anthony Kosior, Donald Mauritz, Hammad Chaudhry, Joel Kopylec

Other attendees: Emily Rice, George Lawrence, Glenn Reed, Jordan Schellens, Peter Ludwig, Ricky Jordan, Dan Robertson, Daniel Cowan, Gary Pattavina, Greg Caggiano, Jay Goodman, Jonathan Bronke, Jordan Schellens, Joseph Roy, Madison Donahue, Philip Mosenthal, Stacy Sherwood

#### 2. Green Bank update - CT Green Bank

Mr. Peter Ludwig, CT Green Bank, provided an update on the <u>Connecticut Property Assessed Clean Energy (C-PACE) program</u>. Mr. Ludwig's presentation, which can be found in the <u>materials folder</u>, includes an overview of how C-PACE works, its benefits, and program metrics. The presentation also included an overview of the C-PACE for New Construction Pilot. CT Green Bank held a public comment period on the Pilot and hopes to publish new guidelines by mid-April.

#### 3. 2021 Year End Report – Companies

Eversource and Avangrid provided a shared presentation summarizing the 2021 Year-End Report. This presentation, which can be found in the <u>materials folder</u>, includes key accomplishments, 2021 overall performance, participation indexes by sector and Company, savings by program and end use, and segment breakouts.

The presentation highlighted the Heat Pump RFP and Mr. Lawrence asked what the next steps would be. The Companies are managing the awardees closely and all the eleven projects so far are on track to meet their deadline. Mr. Ricky Jordan noted that the next steps are to wait and see the results.

Mr. Glenn Reed, referencing the Overall Results on Slide 4, observed a disconnect between the demand savings and annual and lifetime savings for small business. Typically, Mr. Reed noted, the annual savings track more closely, but in this case the demand savings exceeded the annual savings and Mr. Reed asked if there were comments explaining this. Mr. Joel Kopylec, Avangrid, said that he was not sure what the measure mix was and would have to investigate what could be behind the disconnect. Mr. Ricky Jordan added that they can investigate the specific set of measures.

Referring to Slide 11, Mr. Lawrence observed the lighting portion of electric end use savings (83%) and noted that the Committee needs to be prepared for when the lighting opportunities disappears. Regarding the gas end use savings, Mr. Lawrence asked what equipment was included in the refrigeration savings (0.4%). Mr. Jordan was not sure but said he could find out.

#### 4. <u>Vendor Roll-out Update – Companies</u>

The Committee discussed the 2022 Energize CT C&I Business Partner Rollout event held on March 3. The events had over 220 attendees and the Companies and Mr. Lawrence were happy with the turnout, keynote address, and participation. A survey was sent to attendees to provide feedback and Mr. Jordan encouraged anyone that attended to provide feedback via the survey, specifically thoughts regarding content and how to improve the event.

Mr. Lawrence shared that Massachusetts has a similar contractor roll-out and shares presentations on its website so attendees can access the materials following the event. Mr. Jordan noted that the presentations are available on the <u>Trade Ally page</u> on Energize CT.

#### 5. Consultant Fuel Switching Recommendations – Consultants

The Technical Consultants are still working on analyzing their recommendations regarding fuel switching. Mr. Lawrence provided an update on the Technical Consultants progress, including a slide deck that can be found in the <a href="materials folder">materials folder</a>. Mr. Lawrence provided an overview of the criteria being considered for Energize CT program support and potential fuel switching opportunities and examples from other states.

Mr. Lawrence discussed the Governor's Council on Climate Change and its negative view of wood biomass. Mr. Lawrence suggests getting more clarification on the specifics behind this view. Ms. Kate Donatelli, DEEP, offered to do a bit of digging and find out more. Mr. Glenn Reed will share the page citation with Ms. Donatelli. Mr. Lawrence also highlighted the DPUC's decision regarding the 2011 C&LM Plan and contradictory guidance around fuel switching. The Technical Consultants and DEEP are looking into this further and Ms. Donatelli indicated that any interpretation of DPUC's earlier decision we be reserved for DEEP's Determination of the Three-Year Plan.

Mr. Lawrence suggested the next step be to think about what technologies and situations might make sense for Connecticut and then see what the Conditions of Approval to the Three-Year Plan say. Mr. Lawrence noted that DEEP is working on the 2022 Comprehensive Energy Strategy, which when complete may inform direction on this topic as well.

#### 6. Planning for April

#### a. CCC and CIEC issues update

The Committee agreed this would be a good topic for April.

#### b. <u>C&I Market Segmentation update</u>

Mr. Lawrence suggested a deeper dive into market segmentation strategies and asked if the Companies would be willing. The Companies asked for feedback on any specifics they would like to see.

## c. <u>Small Business Energy Advantage Program and Microbusiness Energy Advantage</u> overview

The Companies agreed to provide an overview of how these programs work and who is eligible, etc.

# d. <u>April EEB Focus area: Combined Residential and C&I Program update</u> The Technical Consultants were planning to cover this topic in April, but instead would like to focus on New England fuel mix, how energy is used, results from residential saturation survey, etc.

### 7. Adjourn

The meeting was adjourned.